UroChart EHR
AmerisourceBergen®

meridianSPECIALTY System
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EHR Conversion Considerations

Benefits of moving from a generic EHR to UroChart or meridianSPECIALTY System.
There are a number of important benefits to moving from a generic EHR application to the solutions offered by IntrinsiQ Specialty Solutions.

Improved Productivity
- The "Timeline" feature enables physicians to view the patient's chart and medical history in a graphical, chronological fashion. This enables the physician to quickly assemble a mental picture of the patient's medical history, past problems and treatments without having to search through numerous screens. The "Timeline" feature saves the physician time on each visit.
- IntrinsiQ Specialty Solutions include urology specific content and work flow out of the box. This enables the practice to avoid the tedious task of building content from scratch. It can take months to build even the most basic content, and during the building process overall productivity is significantly reduced.
- The EHR user interface is built based on the workflow of a urology practice. This enables physicians and staff to avoid wasting time muddling through pick lists of non-urologic content.

Base Content includes:
- Over 200 CC/HPI templates linked for automated E&M coding
  - Database of 717 customizable questions
- Over 350 urology O.V. diagnosis templates
- Over 140 urology O.V. procedure templates
- Over 90 urology procedure templates
- Over 65 urology patient handout templates
- Over 15 guideline/ health maintenance protocols

Ability to capture data discretely without sacrificing productively

As healthcare providers continue to implement EHR solutions, the ability to harvest the rich clinical and practice performance data will become key in leveraging the investments made in the EHR. However, the problem is that most generic EMR solutions do not enable the physicians to easily and efficiently capture their clinical documentation in a "discrete" data format. Many physicians resort to "dictating" or typing significant portions of their clinical notes. This is because the many generic EMR applications make it virtually impossible to capture data discretely *and* maintain productivity. The IntrinsiQ EMR solutions are different in that they enable the physician to capture the bulk of their clinical documentation in a discrete manner during each visit process, and still seeing the same number of patients each day.

Discrete data capture — the key to data analytics

As discrete data is compiled, IntrinsiQ EHR solutions can provide data analytics tools to monitor clinical and practice productivity measures. Data analytics enables the practice to maximize their investment in their EMR.

- Analyze current and historical practice patterns and trends
- Participate in clinical research studies creating opportunities for additional revenue streams
- Compare the statistics of each provider within the practice
- Track urologic diseases to determine the most effective treatment protocols
- Comparative effectiveness research and outcomes analysis
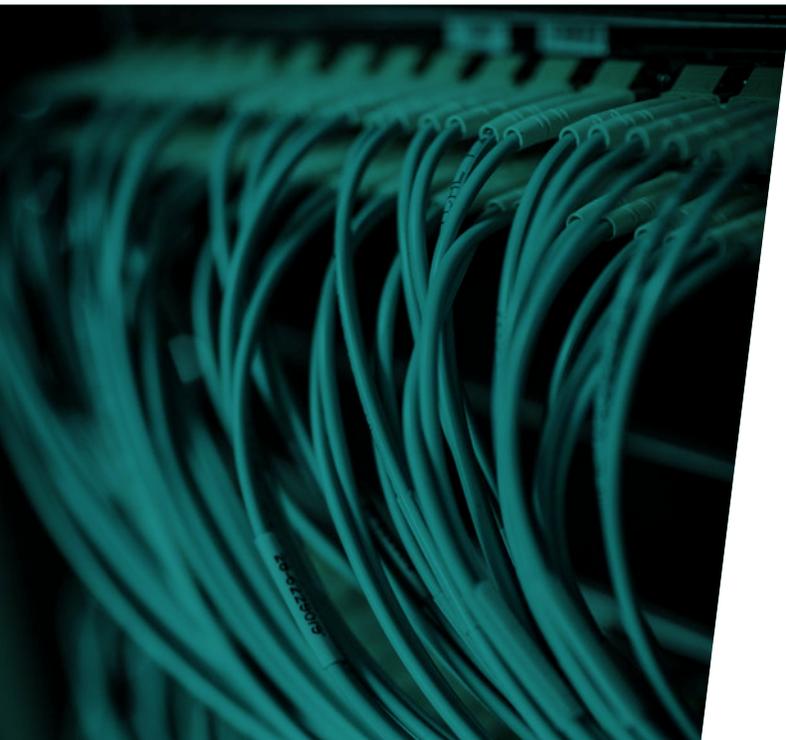
Elimination of transcription costs

Many generic EHR solutions do not enable practices to get away from dictation and transcription processes and costs. The IntrinsiQ EHR solutions can completely eliminate transcription and transcription costs.

Physician quality of life and personal time

Many physicians spend significant time afterhours completing clinical documentation with generic EHR applications. After switching IntrinsiQ EHR, many physicians report that they are able to leave the office at a reasonable hour with all their clinical documentation completed and notes signed. This not only provides more time with family but also helps to improve cash flow since visit notes can be finalized and signed in a timely manner.

Meaningful Use

Many generic EHR solutions do not provide adequate monitoring tools to help physicians and staff ensure that Meaningful Use data elements are captured and tracked with each office visit. IntrinsiQ EHR provides comprehensive monitoring tools, a Meaningful Use tracking dashboard and more. Additionally, we offer an optional service program called MUST — Meaningful Use Service Track.

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Leverage AUA and other urologic health maintenance/guideline tools

The IntrinsiQ EHRs provide a number of AUA and other urologic health maintenance guideline tools to help with day-to-day monitoring of patient care. A few examples include: A guideline reminder for any male patient over 50 yrs. who has not had a PSA in the last 12 months and guideline reminder to complete a Cysto every three months for patients diagnosed with bladder cancer.

Competitive advantage

In a time when many urology practices are struggling to stay independent, IntrinsiQ Specialty Solutions can provide a significant competitive advantage over practices using a generic solution. Key reasons include:

- IntrinsiQ EHR offers significant productivity gains as outlined above
- IntrinsiQ EHR can be an important recruiting tool when the practice is seeking new physician talent
- IntrinsiQ Specialty Solutions can enable your practice to leverage clinical data to create additional revenue opportunities

Common questions and concerns when considering an EMR change

Below are common questions often posed by practices considering a switch from an existing EMR solution? Additional questions can be addressed by your sales representative.

Will I have to change my practice management (PM) system?

Many so called "integrated" PM/EMR solutions offer little to no advantage over a PM/EMR interface configuration. The generic vendor may tout their program as completely integrated when in reality the PM and EMR often reside in separate databases. In this scenario, they are connected via an interface.

IntrinsiQ Specialty Solutions has interfaced our EHR solutions to over 45 different PM vendors. Interfaces are two-way and are built on HL7 standard interface protocols. Demographics and appointment data flows automatically and in real time from the PM to the EHR. Once visits are completed, E & M coding data flows from the EHR back to the PM system.

How can I convert the data from my current EMR solution?

There are many options for converting clinical data from your existing EMR solution to the IntrinsiQ EHR. In some cases the existing vendor can provide a data extract to the IntrinsiQ team which can then be imported into the IntrinsiQ EHR. In other cases the practice may engage one of the many 3rd party vendors which specialize in EMR conversions. The 3rd party vendor will extract information from your current EHR vendor for the IntrinsiQ team to import. Options include:

- Office visit/Encounter data — this is typically extracted and imported in a static PDF format and imported based on patient identifiers and encounter date
- Scanned images, lab reports etc. — these are typically extracted in a common image format, such as jpeg, and imported based on patient identifiers and encounter date
- Various discrete data components can be extracted and discretely placed in the IntrinsiQ EHR solution. Examples include:
  - PSA and testosterone
  - Current medications and allergies
  - Family and social history
  - Medical and surgical history

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