



UroChart EHR

AmerisourceBergen®

HealthTronics EMR Solutions Key Advantages

Improved productivity

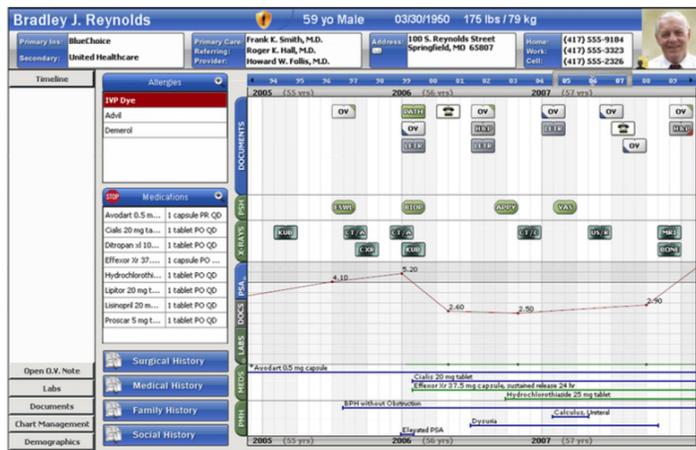
Our “Timeline” feature enables urologists to view the patient’s chart and medical history in a graphical, chronological fashion. This enables the physician to quickly develop a mental picture of the patient’s medical history, past problems and treatments without having to search through numerous screens. The “Timeline” feature saves the physician time on each visit.

to build even the most basic content, and during the building process overall productivity is significantly reduced.

Base content includes:

- Over 200 CC/HPI templates linked for automated E&M coding
 - Database of 717 customizable questions
- Over 350 urology O.V.diagnosis templates
- Over 140 urology O.V. procedure templates
- Over 90 urology procedure templates
- Over 65 urology patient hand out templates
- Over 15 guideline/healthmaintenanceprotocols

The user interface is built around the work flow of a Urology practice. This enables physicians and staff to avoid having to search through non-urologic content during their daily processes.



Urology-specific

IntrinsicQ Specialty Solutions EMRs include urology-specific content and work flow out of the box. This enables the practice to avoid the tedious task of building content from scratch. It can take months

Ability to customize clinical content without vendor involvement

UroChart empowers the practice with the ability to customize their clinical content, without vendor involvement or costly vendor consulting services. The customization tools are easy to use and do not require any IT expertise.

Ability for multiple users to access and update the same office visit and/or chart at the same time

UroChart EHR enables multiple users to make updates in the same chart and/or the same office visit at the same time. This prevents workflow challenges in a busy urology practice when two users are trying to access and update the same office visit note or chart.

Ability to capture data discretely without sacrificing productivity

As healthcare providers continue to implement EHR solutions, the ability to harvest the rich clinical and practice performance data will become key in leveraging the investments made in the EHR. However, the problem is that most generic EMR solutions do not enable the physicians to easily and efficiently capture their clinical

documentation in a “discrete” data format. Many physicians resort to “dictating” or typing significant portions of their clinical notes. This is because the many generic EMR applications make it virtually impossible to capture data discretely *AND* maintain productivity. Since UroChart is urology- specific and easy to use, physicians are able to capture the bulk of their clinical documentation in a discrete manner during the visit process without the EMR slowing them down.

Discrete data capture – the key to data analytics

As discrete data is compiled, UroChart can provide data analytics tools to monitor and analyze clinical and

practice productivity measures. Data analytics enables the practice to maximize their investment in the EMR

- Analyze current and historical practice patterns and trends
- Participate in clinical research studies creating opportunities for additional revenue streams
- Compare the statistics of each provider within the practice
- Track urologic diseases to determine the most effective treatment protocols
- Comparative effectiveness research and outcomes analysis

Elimination of transcription costs

UroChart can completely eliminate transcription and transcription costs.

Physician quality of life and personal time

Physicians using UroChart report being able to leave the office at a reasonable hour with all their clinical documentation completed and notes signed. This not only provides more time with family but also helps to improve cash flow since visit notes can be finalized and signed in a timely manner.

- Include a clinician on the project team
- Discuss the transition status and timelines regularly at staff meetings
- Determine whether or not all of the internal systems and infrastructure are affected; if yes, is there a cost to upgrade? Is the current hardware sufficient or does it need to be replaced?
- Pay special attention to your clinical documentation process and how the transition could affect whether or not claims are paid due to limited specificity when coding
- Determine training needs, the level of training needed and when it should take place
- Create a budget
- Test processes with all health plans, not just Medicare



- Plan for the potential need to use both ICD-9 and ICD-10 codes for a period of time in case not everyone involved in your business processes is ready by that deadline
- Set up meetings with health plans to review how reimbursement will be impacted
- Create a test strategy for each vendor

Meaningful use

UroChart provides comprehensive monitoring tools, a Meaningful Use tracking dashboard and more. Additionally, we offer an optional service program called “MUST” – Meaningful Use Service Track.

Leverage AUA and other urologic guideline tools

Because UroChart focus on urology, it provides a number of AUA and other urologic health maintenance guideline tools to help with day to day monitoring of patient care. A few examples include: a guideline reminder for any male patient over 50 yrs. who has not had a PSA in the last 12 months; a guideline reminder to complete a Cysto every three months for the first year for patients diagnosed with bladder cancer.

Competitive advantage

In a time when many urology practices are struggling to stay independent, IntrinsicQ Specialty Solutions can provide a significant competitive advantage over practices using a generic solution. Some reasons include:

- Significant productivity gains as outlined above
- Provides a recruiting tool when the practice is seeking new urologic talent
- Enables your practice to leverage clinical data to create additional revenue opportunities

Medication formulary alternatives and insurance eligibility check

Displays medication formulary alternatives and medication insurance eligibility information as part of our eRx module.

Intuitive user interface saves time and money

There is a substantial financial benefit saving physicians time on each. The chart below illustrates this concept of practice with 5 providers with gross revenue of \$66,000 per physician saving just 30 minutes per day per provider:

Return on investment estimator for the user interface: How the user interface saves time and money

Value of saving 30 minutes per day per provider	1	Average monthly gross revenue per provider
Number of Physician (s)	1	\$66,000
Minutes saved per day per with HITS EMR vs. a generic EMR	30	minutes per day per provider
Annual Gross Revenue for Physician (s)		\$792,000
Revenue per minute for Physicians - based on 8 hr day 240 days/yr		\$7
Value of time savings per year based on gross revenue		\$49,500
Estimated 5 years savings Per Physician		\$247,500

*Figures are estimates only

Hosted deployment model provides real time back up, failover and disaster protection

Our “blended” deployment model provides protection and peace of mind. Our applications are hosted in a state-of-the-art data center which provides built in disaster protection. The customer’s local server syncs real time to servers in our data center. If the customer experiences an internet failure, they can still work from their local server. However, if the local server fails, the customer can switch over and run from our data center. Since we provide a real time backup of the local server through our sync process, there is no need for a local backup system or to take backup copies off site.

Contact Us

For more information, please call 877.570.8721 or email info@intrinsicq.com.